

SCOTT A. TRAVIS

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DEVELOPMENT & CONSTRUCTION EXECUTIVE

Senior-level executive with over 20 years of experience managing the construction and development of over \$2.5B in commercial real estate. By holding various owner, designer and constructor corporate level positions, candidate possesses the unique skillset and perspective to create value over the competition, reduce inefficiencies created by conflicting objectives, improve team communication and company profitability.

- Organized and Efficient Manager
- Analytical and Creative Problem Solver
- Decisive and Accountable
- Clear and Thoughtful Communicator
- Passionate and Solution-Oriented Leader
- Focused on Process Optimization

BUCKINGHAM REALTY

Buckingham is a full service real estate firm specializing in the development, construction and management of mixed-use, multifamily, commercial and hospitality projects. www.buckingham.com

SENIOR VICE PRESIDENT DEVELOPMENT (MARCH 2009 – PRESENT):

Spearhead the development and construction efforts for Buckingham's large-scale projects ranging in scale from \$50mm-\$300mm, specifically within the urban mixed-use and hospitality business platforms.

- During one of the worst real estate financial climates of our time, lead the creation and construction of CityWay, a mixed-used development with over 1,000,000sf including retail, hotel, residential and a 75,000sf YMCA, located on 14 acres of the Eli Lilly and Company corporate campus.
- Most recently, led the development and construction of the Aertson Midtown, a \$220mm mixed-use high-rise development in Nashville, TN, one of the most active and competitive construction markets in the US.
- Implemented pre-construction processes and policies designed to streamline internal and external coordination and communication which led to significant improvement to project cost and schedule control.

WHITE LODGING SERVICES CORPORATION

White Lodging is one of America's most experienced and most strategic hotel developers who has developed over 120 hotels and provides management services for nearly 100 premium branded hotels, which includes 26 brands and 30 restaurants in 19 states across the country. www.whitelodging.com

VICE PRESIDENT DEVELOPMENT (APRIL 2006 – NOVEMBER 2009):

Key member of the executive leadership team with specific responsibility for the development and construction management of globally branded hotels in major urban centers.

- Led the development and construction efforts of more than \$2B in successful new hotel development with a minimum investment threshold return of 12.5%.
- Integral to the development process and franchise relationships that led to White Lodging's selection as Developer of the Year by Marriott International for Select Service Hotels 2008 and 2009, Full Service Hotels 2008, and by Hilton Hotels for Hilton Garden Inn for 2008.
- Led the design and pre-construction for multiple nationally recognized projects that led to White Lodging being awarded Marriott International's Construction Excellence Award, 2007.

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- Directed the design and construction of Marriott's first dual-branded hotel for a suburban market (published in "Hotel Business", 2008).

BUCKINGHAM COMPANIES AMO – BUCKINGHAM CONSTRUCTION

Full-Service development, construction and management company with a focus on multi-family residential, mixed-use and commercial investments. www.buckingham.com

DIRECTOR OF CONSTRUCTION (APRIL 2004 – MARCH 2006):

Responsibilities included leadership of all construction and business development activities for the successful execution and management of multiple projects.

- Introduced standard operating procedures and internal controls resulting in significantly improved efficiency, accountability and performance of the business unit.
- Increased business unit profit margin by 12% (80% increase) over an 18-month period.

WHITE LODGING SERVICES CORPORATION

DIRECTOR OF PRE-CONSTRUCTION, OWNER'S REPRESENTATIVE (JUNE 2000 – MARCH 2004):

Responsibilities included management of multiple projects from conception to completion while representing ownership in all aspects of the due diligence process, planning & zoning approvals, design development and contract documents, value engineering, contract negotiation and construction.

- Managed the development and construction of 13 branded hotels with a value more than \$280 million, of which all were completed at or below budgeted cost.
- Awarded Marriott International - Residence Inn Best Hotel Opening, 2003.
- Selected by Marriott International to serve on SpringHill Suites and Courtyard Design Steering Committees.

BDMD ARCHITECTS

Leading architectural and landscape architectural design and planning firm with internationally recognized project work. www.bdmd.com

DESIGNER, PROJECT MANAGER (JUNE 1996 – MARCH 2000)

Manage several small to moderate sized projects from conceptual design through design documentation and construction administration with focus on museum, academic, sports and recreation design.

- Selected to represent the firm with specific knowledge and skills developed to design competition pools and facilities on various national projects including University of Iowa and University of Louisville natatorium designs.
- Published in "Architecture" magazine – Indianapolis Children's Museum Expansion

EDUCATION

Ball State University, Bachelor of Architecture

Ball State University, Bachelor of Environmental Design

United States Navy, 6 Years Active Duty, 5 years Active Reserves